

Local Market Update – October 2019

A Research Tool Provided by First Multiple Listing Service



Paulding County

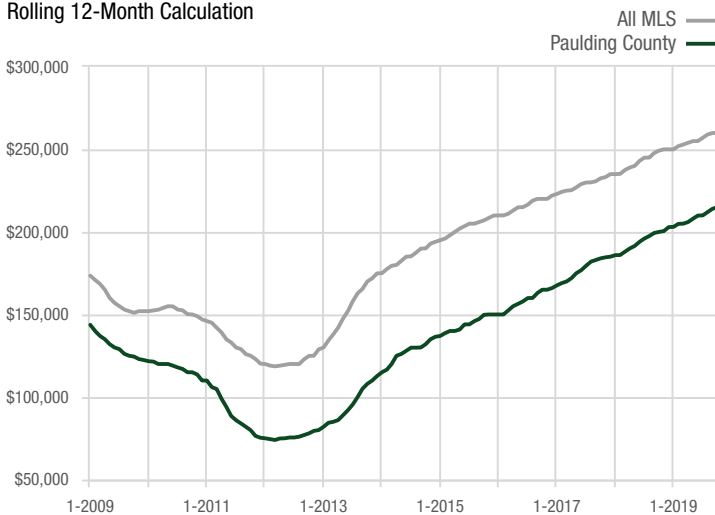
Residential Detached	October			Year to Date		
	2018	2019	% Change	Thru 10-2018	Thru 10-2019	% Change
New Listings	387	346	- 10.6%	4,093	3,862	- 5.6%
Pending Sales	284	298	+ 4.9%	3,183	3,130	- 1.7%
Closed Sales	267	256	- 4.1%	3,094	2,949	- 4.7%
Days on Market Until Sale	38	41	+ 7.9%	43	42	- 2.3%
Median Sales Price*	\$200,000	\$215,000	+ 7.5%	\$202,900	\$215,200	+ 6.1%
Average Sales Price*	\$212,759	\$234,062	+ 10.0%	\$216,435	\$228,985	+ 5.8%
Percent of List Price Received*	98.3%	98.4%	+ 0.1%	98.8%	98.8%	0.0%
Inventory of Homes for Sale	756	620	- 18.0%	—	—	—
Months Supply of Inventory	2.5	2.1	- 16.0%	—	—	—

Residential Attached	October			Year to Date		
	2018	2019	% Change	Thru 10-2018	Thru 10-2019	% Change
New Listings	5	13	+ 160.0%	98	130	+ 32.7%
Pending Sales	7	17	+ 142.9%	65	115	+ 76.9%
Closed Sales	8	11	+ 37.5%	56	104	+ 85.7%
Days on Market Until Sale	47	32	- 31.9%	36	40	+ 11.1%
Median Sales Price*	\$261,450	\$189,195	- 27.6%	\$143,750	\$188,557	+ 31.2%
Average Sales Price*	\$235,784	\$177,761	- 24.6%	\$178,547	\$184,703	+ 3.4%
Percent of List Price Received*	101.1%	99.5%	- 1.6%	99.8%	99.5%	- 0.3%
Inventory of Homes for Sale	25	20	- 20.0%	—	—	—
Months Supply of Inventory	4.1	1.9	- 53.7%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

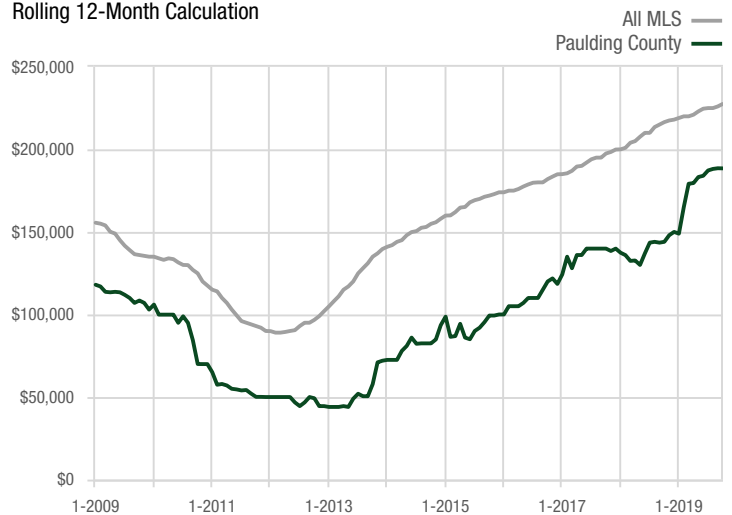
Median Sales Price - Residential Detached

Rolling 12-Month Calculation



Median Sales Price - Residential Attached

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.