

Local Market Update – November 2019

A Research Tool Provided by First Multiple Listing Service



Paulding County

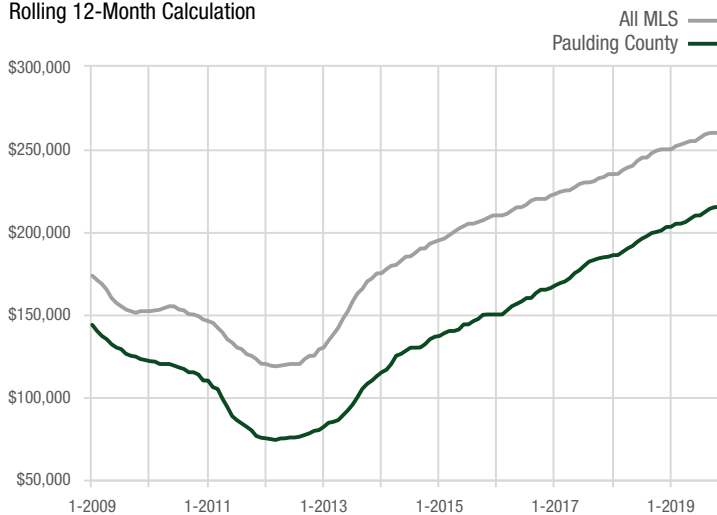
Residential Detached	November			Year to Date		
	2018	2019	% Change	Thru 11-2018	Thru 11-2019	% Change
New Listings	269	263	- 2.2%	4,362	4,132	- 5.3%
Pending Sales	243	243	0.0%	3,426	3,355	- 2.1%
Closed Sales	286	230	- 19.6%	3,380	3,194	- 5.5%
Days on Market Until Sale	39	44	+ 12.8%	42	42	0.0%
Median Sales Price*	\$205,500	\$223,300	+ 8.7%	\$203,000	\$216,400	+ 6.6%
Average Sales Price*	\$217,925	\$240,052	+ 10.2%	\$216,561	\$229,958	+ 6.2%
Percent of List Price Received*	98.3%	98.5%	+ 0.2%	98.8%	98.8%	0.0%
Inventory of Homes for Sale	690	596	- 13.6%	—	—	—
Months Supply of Inventory	2.3	2.0	- 13.0%	—	—	—

Residential Attached	November			Year to Date		
	2018	2019	% Change	Thru 11-2018	Thru 11-2019	% Change
New Listings	13	20	+ 53.8%	111	151	+ 36.0%
Pending Sales	9	13	+ 44.4%	74	128	+ 73.0%
Closed Sales	4	16	+ 300.0%	60	120	+ 100.0%
Days on Market Until Sale	106	40	- 62.3%	41	40	- 2.4%
Median Sales Price*	\$195,260	\$192,335	- 1.5%	\$148,950	\$188,765	+ 26.7%
Average Sales Price*	\$235,976	\$199,830	- 15.3%	\$182,375	\$186,720	+ 2.4%
Percent of List Price Received*	100.1%	98.0%	- 2.1%	99.8%	99.3%	- 0.5%
Inventory of Homes for Sale	18	27	+ 50.0%	—	—	—
Months Supply of Inventory	2.9	2.5	- 13.8%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

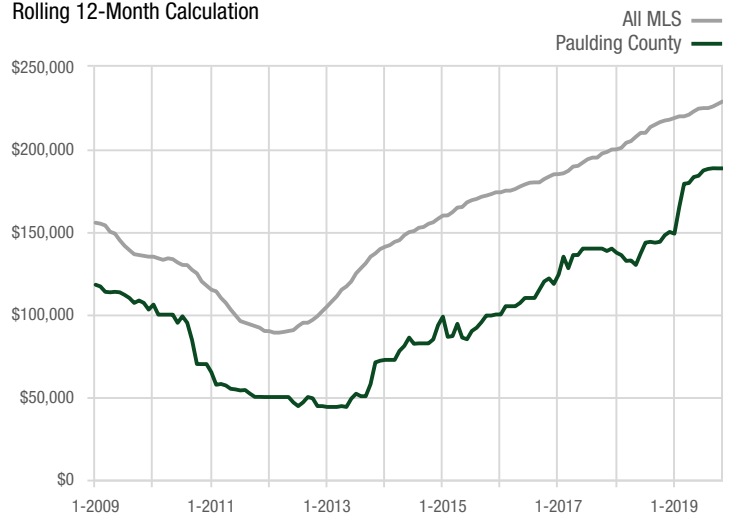
Median Sales Price - Residential Detached

Rolling 12-Month Calculation



Median Sales Price - Residential Attached

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.